

Mike Thomas Associates/F. C. Tucker
1020 East Dupont Road
Fort Wayne, Indiana 46825

To Whom It May Concern:

Bob Coffee has been with me at every step of my pursuit of building my new home. In the beginning, we met to discuss what I wanted from a new home, and Bob's familiarity with the Fort Wayne market helped to put me on track to identifying the best partners that fit my needs and budget. Throughout the home-building process, Bob has helped me with all aspects of the process- from showing me different locations, to understanding my best finance options, to matching me with the best contractor.

Needless to say, building a home is a daunting undertaking. In retrospect, I could not imagine taking on such a project without professional assistance. I consider Bob my advocate: he has always asked the right questions and he understands what I want and what I can afford. He has helped me to cut through the marketing hype and identify the players who have an established reputation and who are the best fit for me. Buyer's remorse is one thing when you buy a pair of shoes; it's quite another thing when you have committed to building a house. I could not be more confident in the decision that I have made with Bob's help.

I consider myself fortunate, because Bob has helped me to assemble a team of professionals to build a home to my exact specifications- with a high potential resale value, and with a price that meets my needs. Why would I do the research on my own and hope for the best when I could turn to a professional who knows the market and can identify the best partners for my team? I feel as though all the partners that Bob has brought to the table are genuinely committed to providing me the best value for my investment.

I started off on this endeavor with several ideas of what I wanted, but Bob provided me with objective information about my choices and preferences. Even with seemingly inconsequential elements to my house design and property selection, Bob brought a great deal of experience to bear that made me realize the importance of location, resale value and quality construction. This will not be the last home I build, and I will turn to Bob the next time, because he has demonstrated to me the value of working with a professional with a comprehensive knowledge of available properties, builders and the Fort Wayne market.

Sincerely,

A handwritten signature in black ink that reads "Steve Carender". The signature is written in a cursive style with a large, stylized 'S' and 'C'.

Steve Carender